

TOMORROW IS TODAY

ANNUAL ONE DAY PROCUREMENT AUSTRALIA CONFERENCE.

25th August 2017.
Melbourne Convention
& Exhibition Centre.



**Procurement
Australia**

ACT NSW NT QLD SA TAS VIC WA

JOIN US AGAIN IN 2017 FOR OUR 12TH ANNUAL CONFERENCE!

[Further
information](#)

Email: events@palttd.com.au

Join us in August in Melbourne for our third, action packed one-day Conference. We are delighted to be welcoming delegates from the private and public sectors again, and suppliers for the third year in a row.

This, our 12th Annual Conference, is one of the only specialist procurement conferences in Australia. With a pedigree stretching back over 30 years, Procurement Australia is a pioneer and innovator in the world of aggregated buying and contracting, giving us a prime mandate to present, discuss, develop and report best practice in the sector.

As with last year's Conference the 2017 event will bring together Australia's best and brightest practitioners to collaborate, debate and navigate a path to a more sustainable future, economically, environmentally and enduringly. We're excited about presenting some of the best speakers to share their insights into how to do it smarter.

Delegates to our Conference have an outstanding opportunity to network with key decision-makers. And, the one-day format allows everyone to actively participate, question, lead, innovate, share ideas and reflect on how to embed a sustainable future for all.

Because we are committed to achieving great outcomes, we work closely with buyers and suppliers to seek innovative purchasing solutions and to facilitate procurement contracts that make a real difference. This year's Conference aims to address the current and future needs and challenges facing all procurement industry participants.

Acknowledging excellence and success

Our conference is unique as it combines high quality content focused on procurement's first principles – efficiency, sustainability and long term economic benefit – with a range of peer chosen Excellence Awards that acknowledge today's outstanding procurement achievements Australia wide.

Sponsorship

Bringing together key decision makers from Procurement Australia's members, our Conference program presents a sponsorship opportunity unlike any other.

With an audience profile rarely assembled at any one time, Procurement Australia's Annual Conference is an exclusive networking platform for anyone wanting to build and strengthen their business with organisations that represent an enormous slice of the procurement pie.

Make our Conference your success too – get in touch with us now to take up this unique opportunity and become fully involved with us, one of Australia's leading national aggregators, our members and key industry decision makers.

Be quick – sponsorship packages are selling fast – contact events@palttd.com.au now to tailor a sponsorship package that best suits you, or read on to see what is available!

EVENT PROGRAM



Conference

One day brings all delegates together to hear from a line up of inspirational keynote speakers from the community and industry, both private and public sectors.

Awards

Our prestigious annual awards acknowledge excellence in procurement. These will be presented during the conference at a special Awards Luncheon.

Delegate profile

Key purchasing, supply and finance managers across the following sectors will be attending the conference:

- Local Government
- Water Corporations
- Universities and TAFEs
- Hospitals & Health Services
- Not for Profit Organisations
- Emergency Services
- Transport Providers
- Public Libraries
- Cemetery Trusts
- Private sector members
- Age Care
- Procurement Australia Suppliers



SPONSORS

Gold sponsor

\$30,000
(GST inclusive)

Gold sponsor

Gold Sponsorship for the Conference:

Recognition

- Named as Gold Sponsor for the Conference.
- Name and logo given priority recognition in all event literature and publicity.
- Company logo on website and link to company's home page.



Conference

- Opportunity for one 15 minute presentation.
- Acknowledgment in Conference Welcome Speech.
- Acknowledgment in the CEO and Chairman's speech at the Awards.
- Level of sponsorship and logo highlighted in conference programme and proceedings.
- Conference satchel insert.
- Four (4) full conference registrations.
- Name and logo given priority recognition on conference presentation screen during breaks (on a rotational basis with other acknowledgments).
- Continued promotion on all eblasts to members nationally.
- One page advertisement in Conference Programme (sponsor to supply).
- Trade stand space (furniture hire not included).
- Delegate list provided post conference.

Silver sponsor

\$15,000
(GST inclusive)

Silver sponsor

Silver Sponsorship for the Conference:

Recognition

- Named as the Silver Sponsor for the Conference with naming rights to Awards Presentation Luncheon.
- Name, logo and level of sponsorship prominent in all event literature and publicity.
- Company logo on website and link to company's home page.



Conference

- Acknowledgment in Conference Welcome Speech
- Acknowledgment in Awards Luncheon Speech.
- Acknowledgment in the CEO and Chairman's speech at the Awards.
- Level of sponsorship and logo highlighted in conference programme and proceedings.
- Conference satchel insert.
- Four (4) full conference registrations.
- Name and logo prominent on conference presentation screen during breaks (on a rotational basis with other acknowledgments).
- Half page advertisement in Conference Programme (sponsor to supply).
- Trade stand space (furniture hire not included).
- Delegate list provided post conference.



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Bronze sponsor

\$5,000
(GST inclusive)

Bronze sponsor

Bronze Sponsorship for the Conference:

Recognition

- Named as a Bronze Sponsor for the Conference.
- Name and logo highlighted in all event literature and publicity.
- Company logo on website and link to company's home page.



Conference

- Acknowledgment in Conference Welcome Speech.
- Level of sponsorship and logo highlighted in conference programme and proceedings.
- Conference satchel insert.
- Four (4) full conference registrations.
- Name and logo on conference presentation screen during breaks (on a rotational basis with other acknowledgments).
- Trade stand space (furniture hire not included).
- Delegate list provided post conference.



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Session sponsor

\$1,500
(GST inclusive)

Session sponsor

Recognition

- Named as the Session Sponsor for one session.
- Name and logo in all event literature and publicity.
- Company logo on website and link to company's home page.



Conference

- Naming and introduction rights to the nominated session (time limited).
- Level of sponsorship and logo highlighted in conference programme and proceedings.
- Conference satchel insert.
- Four (4) full conference registrations.
- Company banners displayed prominently in the sponsored session (signage to be provided by sponsor).
- Name and logo on conference presentation screen during breaks (on a rotational basis with other acknowledgments).
- Delegate list provided post conference.



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Morning or Afternoon Tea Break sponsor

\$750
(GST inclusive)

Morning or Afternoon Tea Break sponsor

Recognition

- Name and logo in all event literature and publicity.
- Company logo on website and link to company's home page.



Conference

- Naming and introduction rights to the nominated break (time limited).
- Level of sponsorship and logo highlighted in conference programme and proceedings.
- Conference satchel insert.
- Two (2) full conference registrations.
- Name and logo on food stands during nominated break.
- Company conference banners displayed in refreshment area during nominated break.
- Delegate list provided post conference.



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Coffee Cart sponsor

Recognition

- Company banner displayed prominently at coffee cart stand (signage to be provided by sponsor).
- Name and logo on facade of the coffee cart.
- Name and logo on all disposable coffee cups.
- Name and logo in all event literature and publicity.
- Company logo on website and link to company's home page.



Coffee Cart sponsor

\$4,000
(GST inclusive)

Package includes

- Level of sponsorship and logo highlighted in conference programme and proceedings.
- Conference satchel inserts.
- Four (4) full conference registrations.
- Trade stand space (furniture hire not included).
- Delegate list provided post conference.



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Satchel sponsor

\$1,500
(GST inclusive)

Satchel sponsor

Recognition

- Name and logo in all event literature and publicity.
- Company logo on website and link to company's home page.



Conference

- Company Satchel handed out to all delegates attending the conference (satchel to be provided by sponsor).
- Level of sponsorship and logo highlighted in conference programme and proceedings.
- Conference satchel insert.
- Two (2) full conference registrations.
- Delegate list provided post conference.



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AWARD SPONSORS

Award sponsor

\$2,500
(GST inclusive)

The Jacinta Bartlett Award For Individual Excellence

Sponsorship includes:

Recognition

- Naming rights to the **Individual Excellence in Procurement Award** - the most prestigious award of the conference
- Name and logo in all awards literature and publicity.
- Company logo on website and link to company's home page.
- Conference satchel insert.
- Four (4) full conference registrations.
- Delegate list provided post conference.



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Award sponsor

\$2,500
(GST inclusive)

Sustainability in Procurement Award

Sponsorship includes:

Recognition

- Naming rights to the award for Sustainability in Procurement.
- Name and logo in all awards literature and publicity.
- Company logo on website and link to company's home page.
- Conference satchel insert.
- Four (4) full conference registrations.
- Delegate list provided post conference.



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Award sponsor

\$2,500
(GST inclusive)

Innovation & Collaboration in Procurement Award

Sponsorship includes:

Recognition

- Naming rights to the award for Innovation and Collaboration in Procurement.
- Name and logo in all awards literature and publicity.
- Company logo on website and link to company's home page.
- Conference satchel insert.
- Four (4) full conference registrations.
- Delegate list provided post conference.



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Award sponsor

\$2,500
(GST inclusive)

Social Procurement Award

Sponsorship includes:

Recognition

- Naming rights to the award for Social Procurement.
- Name and logo in all awards literature and publicity.
- Company logo on website and link to company's home page.
- Conference satchel insert.
- Four (4) full conference registrations.
- Delegate list provided post conference.



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PROMOTIONS

Trade stand

Sponsorship includes:

Recognition

- One trade stand space to promote goods/services to delegates before and after conference and during breaks (furniture and equipment not included).
- Company logo on website and link to company's home page.



Trade Stand

\$4,000 or \$2,000
when purchased with session,
award or break sponsorship
(GST inclusive)



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BOOKING FORM

Section A: Organisation Details

Organisation _____

Contact Name _____

Position _____

Business Postal Address _____

Postcode _____ Telephone _____

Mobile _____ Email _____

I hereby confirm that these details are correct and that I am duly authorised to purchase the following on behalf of my organisation. I have read and acknowledged the terms & conditions.

Signature _____ Date ____/____/2017



BOOKING FORM

Section B: Sponsorship and Promotion

- Gold Sponsor \$30,000
- Silver Sponsor \$15,000
- Bronze Sponsor \$ 5,000
- Session Sponsor \$1,500
- Award Sponsor \$2,500
- Break Sponsor - morning tea \$750
- Break Sponsor - afternoon tea \$750
- Coffee Cart Sponsor \$4,000
- Satchel Sponsor \$1,500
- Trade stand \$4,000
- Trade stand (purchased with session, award or break sponsorship) \$2,000
- Program advertisement \$500

Total payment for section B

\$

(incl. GST)

*All pricing is inclusive of GST.

Section C: Public Liability Insurance Details (for trade only)

Insurer _____

Date _____

Policy number _____

Amount _____

Expiry _____



BOOKING FORM

Section D: Payment

All prices inclusive of GST. This forms constitute a Tax Invoice upon receipt of payment.

Total section B \$ _____

Total payable \$ (incl. GST)

Cheque Direct Deposit (EFT)

Cheques payable to MAPS Group Ltd trading as Procurement Australia and posted to:
Procurement Australia, Level 18, 461 Bourke Street, Melbourne Victoria 3000

NAB BSB: 083 004 A/C Nbr: 519 408 862 A/C Name: MAPS Group Ltd t/a Procurement Australia

Credit card Card Type (please tick) Mastercard Visa

Credit Card Number _____

Expiry Date: _____ Amount \$ _____

Cardholder _____

Cardholder's Signature _____

Return to

Please return completed form with payment to: Events Procurement Australia,
Level 18, 461 Bourke Street, Melbourne Victoria 3000

Phone: 03 9810 8600 Email: events@paltd.com.au

Confirmation and Payment

A confirmation email will be sent within 24 hours of receiving your signed confirmation. A tax receipt will be emailed within 5 working days of receiving or processing your full payment. Payment must be received within 30 days or the reserved sponsorship or exhibit will be released.

Terms and Conditions: Please refer to the Terms & Conditions overleaf.



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TERMS & CONDITIONS

Definitions

1. “Event” is the Annual Procurement Conference.
2. “Sponsor” means any person, firm, body corporate, unincorporated association or authority allocated sponsorship by the organiser of the event.
3. “Exhibitor” means any person, firm, body corporate, unincorporated association or authority allocated exhibition space by the organiser of the event.
4. “Organiser” means Maps Group trading as Procurement Australia, its employees, agents and contractors.
5. “Event Facility” nominated venue.
6. “Sponsorship” The sponsor will receive the benefits outlined in the package for the category of sponsorship selected.

The organisers reserve the right to change the exhibition area layout and/or the allocation of display locations.

Cancellation of Sponsorship

All payments for sponsorship made to the organiser under this application are non-refundable in consideration for expenses incurred by the organiser and the organiser’s lost or deferred opportunity to provide sponsorship to others.

Cancellation of Exhibition Space

Cancellation by exhibitors (non-sponsors) must be made in writing to the organisers, fourteen (14) working days prior. No refunds will be issued for any cancellations made on or after 11th August 2017.

Indemnity and Limitation of Liability

Exhibitors are liable for any damage they cause to the venue or other exhibitors. All exhibitors are required to hold their own public liability insurance, and the details must be provided on the application form.

Compliance

Sponsors & Exhibitors and their representatives will comply with the applicable laws and regulations and all reasonable directions from the organiser and the management of the event facility.

Confirmation & Payment

A confirmation email will be sent by the organiser within 24 hours of receiving your signed confirmation. Payment must be received within 30 days or the reserved sponsorship, exhibit space will be released.



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